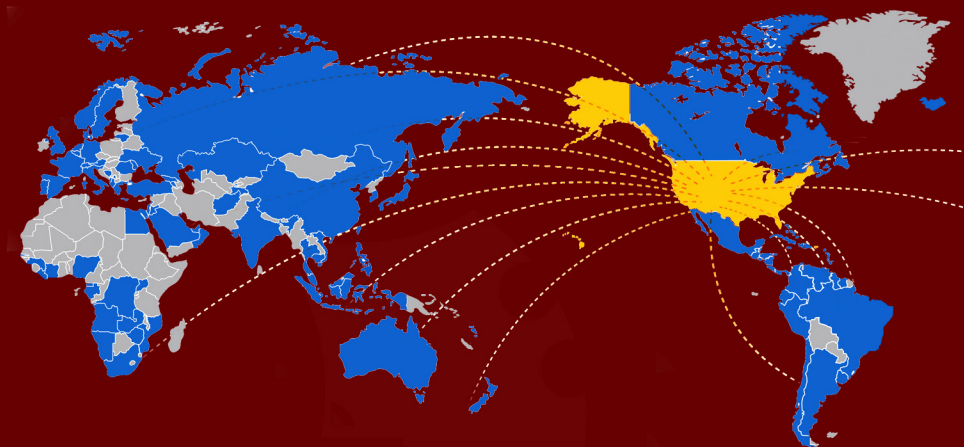


2018



On Thursday, Nov. 9, newly elected USMEF Chair Dennis Stiffler and USMEF President Dan Halstrom conducted numerous radio and television interviews at the National Association of Farm Broadcasting (NAFB) Convention in Kansas City. Reporters participating in "NAFB Trade Talk" sought interviews on the solid performance U.S. red meat exports have posted in 2017, as well as export projections for next year. Trade barriers, trade negotiations and market access issues impacting beef, pork and lamb exports were also discussed.



USMEF Chair Dennis Stiffler is interviewed by Rita Frazer of the Illinois-based RFD Radio Network at NAFB Trade Talk

Stiffler found his first NAFB Trade Talk event to be a valuable experience and an excellent vehicle for explaining the importance of red meat exports to producers and other industry stakeholders.



(left to right) U.S. Agriculture Secretary Sonny Perdue speaks with Dan Halstrom and Dennis Stiffler at the USMEF booth

"It's an exciting and extremely well-attended event, and USMEF is definitely one of the focal points for interviews," Stiffer noted. "The reporters' questions have been excellent. These broadcasters are very knowledgeable, and they are clearly interested in learning more about red meat trade and the role of USMEF, so they can pass that information on to their constituents."

The day was also highlighted by a brief visit to the USMEF booth by U.S. Secretary of Agriculture Sonny Perdue, who gave the NAFB Convention's keynote address Thursday afternoon.

The U.S. Meat Export Federation

The U.S. Meat Export Federation
@USMEF

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Charity Organization in Denver, Colorado

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Mission

To increase the value and profitability of the U.S. beef, pork and lamb industries by enhancing demand for their products in export markets through a dynamic partnership of all stakeholders.

Strategic Priorities

Total Carcass Utilization: Maximize returns at each link in the marketing chain by building export demand for value-added products and the complete range of red-meat items, especially those that are underutilized in the U.S. market.

Trade Support: Gather and disseminate market intelligence and facilitate contact between U.S. exporters and targeted buyers in export markets.

Buyer Education and Loyalty: Educate targeted buyers in export markets on the attributes of U.S. red meat and red-meat products and build buyer loyalty to products exported from the United States.

Market Presence: Increase the presence of U.S. red meat and red-meat products in the HRI and retail sectors in targeted export markets.

Product Image: Establish positive images for U.S. beef, pork and lamb with consumers in targeted export markets.

Market Access: Collaborate with industry partners to secure meaningful, sustained access to new and existing export markets using all available means.

USMEF Spring Conference & World Meat Congress

May 30-June 1, 2018

Sheraton Hotel, Dallas Texas

USMEF Strategic Planning Conference

Nov. 6-8, 2018

Westin Hotel, Long Beach, California

Beef

- In 2017, U.S. beef and variety meat exports totaled 1.26 million metric tons (2.79 billion pounds) valued at a record \$7.27 billion.
- The U.S. beef export value equated to \$286.38 per head of fed cattle processed.
- 12.9 percent of U.S. beef and variety meat production was exported.
- Japan was the No. 1 destination for U.S. beef, with exports totaling 307,559 metric tons and \$1.89 billion in value, increases of 19 and 25 percent, respectively.
- Mexico was the No. 2 market in volume for U.S. beef and No. 3 in value. 2017 exports to Mexico totaled 237,972 metric tons and \$979.7 million in value.
- South Korea was the No. 3 market in volume and No. 2 in value — exports totaled 184,152 metric tons, up 3 percent. In value, exports topped \$1 billion for the second time, at a record \$1.22 billion, a 15 percent increase.
- U.S. beef exports to Hong Kong the No. 4 market for U.S. beef totaled 130,726 metric tons, up 16 percent and \$884.1 million in value, up 29 percent.
- The No. 5 market in volume (116,561 metric tons), and value (\$796 million) was Canada.

- The U.S. surpassed Australia as the largest exporter on a value basis in 2016, and U.S. beef accounted for nearly one-fifth of global export value in 2017.

Pork

- In 2017, U.S. pork and variety meat exports totaled a record 2.45 million metric tons (5.4 billion pounds) in volume and \$6.49 billion in value.
- Mexico was the No. 1 market by volume. U.S. pork exports to Mexico set a new volume record for the sixth consecutive year. Exports increased 10 percent in volume to 801,887 metric tons. In value, they totaled \$1.51 billion, the second highest ever after 2014, and a 12 percent increase over 2016.
- Japan was the No. 1 market by value: \$1.63 billion and the third largest export destination by volume; exports totaled 393,648 metric tons.
- China/Hong Kong was the second largest volume export destination for U.S. pork: 495,637 metric tons, third largest in value: \$1.08 billion. It was the largest market for U.S. pork variety meats and exports to China/HK set a new value record at \$742 million.
- Canada was the No. 4 market in volume and value, taking 208,377 mt valued at \$793 million.

- Korea was the fifth largest market for volume and value, with exports to Korea at 173,182 mt, up 28 percent, with value of \$475 million, up 30 percent.
- The U.S. pork export value per head of each hog processed in 2017 was \$53.47.
- 26.6 percent of U.S. pork production (including variety meat) was exported.
- The U.S. accounted for 29 percent of global pork exports in 2017.
- Grain use per finished calf includes 35 bushels of corn and 806 pounds of DDGS
- Grain use per finished pig includes: 11 bushels of corn, 37 pounds of DDGS, and 136 pounds of soybean meal.
- In 2017, indirect feed grain exports through beef exports accounted for 117 million bushels of corn and 1.33 million tons of DDGS. Pork exports accounted for 310 million bushels of corn, 507,000 tons of DDGS and 1.88 million tons of soybean meal.

Lamb

- U.S. lamb plus variety meat exports totaled 7,261 metric tons (16 million pounds) valued at \$19.6 million in 2017.
- Mexico was the No. 1 market in 2017. U.S. lamb exports to Mexico totaled 5,414 metric tons and \$7.6 million in value.
- The Caribbean was the No. 2 market for U.S. lamb in 2017: 722 metric tons valued at \$5.7 million.
- Canada was the No. 3 volume market for U.S. lamb in 2017: 253 metric tons valued at \$1.86 million.
- Combined 2017 red meat exports totaled 427 million bushels of corn and 1.84 million tons of DDGS.
- The value of pork exports to soybean meal from 2016-2025 will be approximately \$6.301 billion.
- The value of red meat exports to corn from 2016-2025 will be approximately \$16.1 billion and value to DDGS is projected to be \$2.614 billion.

The feedgrain and oilseed estimates are based on analysis by World Perspectives Inc.

Oilseeds and Feedgrains

- Exports increase the profitability of beef and pork production and in turn increase feed utilization, adding value to U.S. corn and soybean production through increased domestic feed usage.

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 Certified Angus Beef LLC
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 Certified Piedmontese
 CoBank ACB
 Colorado State University
 Commodity Forwarders Inc. (CFI)
 Consolidated Beef Producers
 DeLaval Cleaning Solutions
 Ecolab Inc, Food & Beverage Division
 Elanco Animal Health
 Enviro Tech Chemical Services Inc.
 Essentia
 EZ Foods SRL
 Genus PLC
 Global Agricultural Consulting Ltd.
 Halal Transactions of Omaha
 Iowa Economic Development Authority
 Kansas Department of Agriculture
 Maersk Line
 Merck Animal Health
 Minnesota Department of Agriculture
 Missouri Department of Agriculture
 Nebraska Department of Agriculture
 New Orleans Cold Storage and Warehouse Co. Ltd. (NOCS)
 Nippon Express USA Inc.
 North American Meat Institute
 PCC Logistics
 Phibro Animal Health Corp.
 Preferred Freezer Services
 Sealed Air Food Care Division
 Texas Department of Agriculture
 Union Pacific Railroad
 Where Food Comes From Inc.
 Yusen Logistics (Americas) Inc.
 Zoetis

Beef Producers

Alabama Cattlemen's Association
 Arkansas Beef Council
 Beef Promotion & Research Council of Texas
 California Beef Council
 Cattlemen's Beef Board
 Colorado Beef Council
 Idaho Beef Council
 Illinois Beef Association
 Iowa Beef Industry Council
 Kansas Beef Council

Kentucky Beef Council
 Minnesota Beef Council
 Mississippi Beef Council
 Missouri Beef Industry Council
 Montana Beef Council
 National Cattlemen's Beef Association
 Nebraska Beef Council
 Nebraska Cattlemen
 New Mexico Beef Council
 North Dakota Beef Commission
 Ohio Beef Council
 Oklahoma Beef Council
 Oregon Beef Council
 South Dakota Beef Industry Council
 Tennessee Beef Industry Council
 Texas and Southwestern Cattle Raisers Association
 Texas Beef Council
 Texas Cattle Feeders Association
 Utah Beef Council
 Virginia Beef Industry Council
 Washington Cattle Feeders Association
 Washington State Beef Commission
 Wisconsin Beef Council
 Wyoming Beef Council

Farm Organizations

Alabama Farmers Federation
 American Farm Bureau Federation
 Arkansas Farm Bureau Federation
 Colorado Farm Bureau
 Illinois Farm Bureau
 Indiana Farm Bureau Inc.
 Iowa Farm Bureau Federation
 Kansas Farm Bureau
 Kentucky Farm Bureau Federation
 Minnesota Farm Bureau Federation
 Missouri Farm Bureau
 Montana Farm Bureau Federation
 Nebraska Farm Bureau Federation
 South Dakota Farm Bureau
 Texas Farm Bureau
 Utah Farm Bureau

Feedgrain Producers

Colorado Corn Administrative Committee
 Corn Marketing Program of Michigan
 Illinois Corn Marketing Board
 Indiana Corn Marketing Council
 Iowa Corn Growers Association
 Iowa Corn Promotion Board
 Kansas Corn Commission
 Kentucky Corn Growers Assn. & Promotion Council
 Minnesota Corn Research & Promotion Council

Missouri Corn Merchandising Council
National Corn Growers Association
Nebraska Corn Board
North Dakota Corn Council
Ohio Corn Marketing Program
South Dakota Corn Utilization Council
Texas Corn Producers Board

Lamb Producers

American Lamb Board
Mountain States Rosen

Oilseed Producers

Illinois Soybean Association
Indiana Soybean Alliance
Iowa Soybean Association
Kansas Soybean Commission
Kentucky Soybean Promotion Board
Minnesota Soybean Research & Promotion Council
Missouri Soybean Association
Nebraska Soybean Board
North Dakota Soybean Council
Ohio Soybean Council
South Dakota Soybean Research & Promotion Council
United Soybean Board

Packers/Processors

Agri Beef Co.
American Foods Group
Atlantic Veal & Lamb LLC
Aurora Packing Company
Beaver Street Fisheries
Beef Products Inc.
Beltex Corporation
Cargill Meat Solutions Corp.
Catelli Brothers Inc.
Clemens Food Group
Colorado Boxed Beef
Colorado Premium
Country Natural Beef International
Creekstone Farms Premium Beef
DemKota Ranch Beef
Eastern Quality Foods
FM Meat Products LP/Stronach Group
Fremont Beef Company
Fresh Mark/Sugardale
Frontiere Natural Meats
Fusion Ranch Inc./Fusion Jerky
Greater Omaha Packing Company Inc.
Guangzhou Bester Foods Co. Ltd.
Harris Ranch Beef Company
Hastings Foods LLC
Hormel Foods International Corporation

Indiana Packers Corporation
Intermountain Bison
International Casings Group Inc.
Iowa Premium LLC
Jack Link's Protein Snacks
J&B Group
JBS USA LLC
Johnsonville Sausage LLC
Jones Dairy Farm
Kane Beef LLC
Kansas Packing LLC
Lincoln International Inc.
Manning Beef LLC
Meyer Natural Angus LLC
Mishima Reserve Wagyu Beef
Morgan Davis International Company
National Beef Packing Company
Natural Food Holdings
Northwood Foods Inc.
Omaha Steaks FoodService
Omega 3 Family Farms LLC
One World Beef LLC
OSI Industries Inc.
Parks Family Meats
Pine Ridge Farms LLC
Platte Valley Food Group LLC
Premier Proteins LLC
Prime Food Distributor Inc.
Prime Pork LLC
Rose Packing Company Inc.
Ruprecht Company
RYC Foods LLC
Salmon Creek Farms Natural Pork Independent Food Corp.
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SIG International Inc.
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Smithfield Foods International Group
Standard Meat Company
Strassburger Meats
Superior Farms
Talleyrand Organics
Tallgrass Beef Company LLC
Ternera Fresh Meat Distribution Co.
Trim-Rite Food Corp./Rantoul Foods
Triumph Foods LLC
Tyson Foods Inc.
Washington Beef Inc.
Wiechman Pig Co. Inc.
Wolverine Packing Co.
YongLi International Inc.
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Pork Producers

American Berkshire Association & Meat Products
 Colorado Pork Producers Council
 Illinois Pork Producers Association
 Indiana Pork
 Iowa Pork Producers Association
 Kansas Pork Association
 Minnesota Pork Board
 Missouri Pork Association
 National Pork Board
 National Pork Producers Council
 Nebraska Pork Producers Association
 North Carolina Pork Council
 Ohio Pork Council
 Pennsylvania Pork Producers Council
 South Dakota Pork Producers Council

Purveyors/Traders

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 Agrika International Inc.
 Agri-West International Inc.
 AJC International Inc.
 Ameriranch LLC
 Andes Global Trading LLC
 ATM International USA Inc.
 B. Terfloth & Co. (U.S.A.) Inc.
 Bassett & Walker International Inc. (BWI)
 Boston Agrex Inc.
 BSI Foods LLC
 Canadian American Boxed Meat Corp. (CANAMMEATS)
 Charles Stellar Food Distributors Inc.
 C K International Ltd.
 Colby International LLC
 Cypress Food Distributors
 Cypress International Trading Inc.
 Dasa International LLC
 Day-Lee Foods Inc.
 DeBragga & Spitler Inc.
 Devanco Foods
 ESS-Food USA
 Export Packers Co. Ltd.
 Florida International Trading LLC
 Foodcomm International
 Foodlinx
 Foods USA
 FPL Food Inc.
 Frozen Foods Trading Company LLC
 Geller International Inc.
 Gerber Agri International LLC
 Globex International Inc.
 Grove Services Inc.
 Halperns' Purveyors of Steak and Seafood

Heartland Brothers
 HWA SHEN Consulting
 Interra International Inc.
 Intervision Foods
 K1 International LLC
 KK Gourmet LLC
 Kristom Canada
 Lamex Foods Inc.
 Land Locked Enterprises Inc.
 Local & Western of Texas Inc.
 MacDonald Meat Company LLC
 Macsei Industries Corporation
 Master Purveyors Inc.
 McVean Trading & Investments
 Meat Team North America
 Meats By Linz
 Mercator Inc.
 Mercer Meat Company LLC
 MetaFoods LLC
 MIDAMAR Corporation
 Mirasco Inc.
 Nature's SunGrown Foods Inc.
 Nice to Meat
 Nippon Steel & Sumikin Bussan Americas Inc.
 Nital Trading Company Inc.
 Natural Choice International Inc.
 Norsan Meats
 Northern Beef Industries Inc.
 NOWACO A/S
 Pacific Live LLC
 Palmetto Food Service LLC
 Parker-Migliorini International LLC
 P.J. Impex Inc.
 Porky Products Inc.
 Prime International LLC
 Progressive Distributors Ltd.
 Quirch Foods Company
 Rastelli Global LLC
 Raymond J. Adams Company
 Richmond Wholesale
 Riz Global
 Rocky Mountain Natural Meats
 Ronald A. Chisholm Ltd.
 Sercler Inc.
 Sherwood Food Distributors
 South Florida Foods International Inc.
 SYSCO International Food Group Inc.
 Tomex Foods Inc.
 TREX Corporation
 United Source One
 USWorld Foods Ltd.
 Willard Meats International Ltd.
 World Meat Supply LLC

Aagaard-Svendsen, Knud	MetaFoods
Adler, Jeffrey	Cypress Food Distributors
Ahart, Greg	Superior Farms
Aistrop, Duane	ICGA/ICPB
Al-Absy, Ahmad	Halal Transactions of Omaha
Albertson, Mark	Illinois Soybean Association
Alfonso, Carlos	Halperns' Purveyors of Steak and Seafood
Ali, Syed	Riz Global Foods
Angeles, Luis	Indiana Packers Corporation
Ankomeus, Julie	Jones Dairy Farm
Aossey, Y. Bill	MIDAMAR Corporation
Ariss, Tim	American Foods Group
Armbrust, Paul	Premier Proteins
Arndt, Tim	Jack Link's Protein Snacks
Avila, Ralph	SYSCO International Food Group
Baalman, Brian	Kansas Corn Commission
Bacus, Kent	NCBA
Badley, Bill	Wiechman Pig
Bagley, Jason	Beef Promotion & Research Council of Texas/Texas Beef Council
Ballou, Brooke	Union Pacific Railroad
Bankovsky, Brent	Enviro Tech Chemical Services
Barry, Pat	Wolverine Packing
Bass, Valerie M.	Tennessee Beef Industry Council
Bateman, Nancy Jo	North Dakota Beef Commission
Bauman, Jim	National Corn Growers Association
Baumhover, Michelle	Iowa Premium
Beasley, Erin	Alabama Cattlemen's Association
Beauchamp, Catie	Colorado Premium
Beck, David S.	Kentucky Farm Bureau Federation
Beck, Regan	Texas Farm Bureau
Bednar, Geoff	Certified Angus Beef
Belk, Keith E.	Colorado State University
Bellinger, John	Agri-West International
Benson, Todd	Wiechman Pig
Bermudez, Steve	Prime Pork
Berry, Andy	Mississippi Beef Council
Bessac, Norman	Tyson Foods
Beyer, Jason	NCBA
Bidegain, Emmanuel	Lamex Foods
Billeaud, CaCe	New Orleans Cold Storage and Warehouse
Binger, Pat	Cargill Meat Solutions
Birr, Adam	Minnesota Corn Research & Promotion Council
Bishop, Grady	Elanco Animal Health
Blair, Wanda	South Dakota Farm Bureau
Bloom, Greg	Colorado Beef Council
Bohuslavsky, Victor	Nebraska Soybean Board
Bosshamer, Ann Marie	Nebraska Beef Council
Botello, Adolfo	Norsan
Bouck, Cory	Johnsonville Sausage
Boyd, Mark	Porky Products
Bowman, Brad	Smithfield Foods
Bracella, Anthony	Clemens Food Group
Bradford, Amy	Pennsylvania Pork Producers Council
Brochu, Tim	Canadian American Boxed Meat (CANAMMEATS)
Brody, Steve	Genus PLC
Brown III, Austin	Beef Promotion & Research Council of Texas
Brown, Sterling	Utah Farm Bureau
Brumbach, Patti	Washington State Beef Commission
Brunkhorst, Kelly	Nebraska Corn Board
Bruntz, Dave	Nebraska Corn Board
Brzon, Mike	Kansas Corn Commission
Buckmaster, Heather	Oklahoma Beef Council
Bunting, Tasha	Illinois Farm Bureau
Buono, Lea	Boston Agrex
Burkard, Alex	Northwood Foods
Burkard, Brian	Northwood Foods
Burnes, Tony	Globex International
Butler, John	Beef Marketing Group
Cain, Joe	Kentucky Farm Bureau Federation
Caldwell, Dawn	NCBA
Campbell, Jake	Pacific Live
Cardenas, Hiram	Fresh Mark/Sugardale
Carpenter, Barry	North American Meat Institute
Carter, Jason	Virginia Beef Industry Council
Castellana, Joseph	Prime Food Distributor
Castillo, Jorge	Charles Stellar Food Distributors
Catelli, Tony	Catelli Brothers
Chamberlain, Jason	Oregon Beef Council
Charbine, Gebran	Certified Angus Beef
Chaves, Alejandro	Sherwood Food Distributors
Chen, Jesse	SIG International

Clemens, Brad	Clemens Food Group
Cobb, Bruce	Consolidated Beef Producers
Coffey, Chuck	CBB
Coleman, Kirk	P.J. Impex
Cooper, Mark	Pine Ridge Farms
Cordell, Aaron	Seaboard Foods
Cordova, Javier	SYSCO International Food Group
Corry, Lauren	Ohio Beef Council
Cortes de Farias, Ivette	Certified Angus Beef
Coulter, John	Omega 3 Family Farms
Coulter, Mitch	Minnesota Corn Research & Promotion Council
Coulter, Richard	Phibro Animal Health
Cox, Nicole	Indiana Corn Marketing Council
Curliss, Andy	North Carolina Pork Council
Currier, Carlyle	Colorado Farm Bureau
Cypher, Becky	South Dakota Soybean Research & Promotion Council
Dale, Bill	California Beef Council
Dampf, Lorri	Catelli Brothers
Darver, Gerry	Local & Western of Texas
Davidman, Evan	AJC International
Davis, Andy	Kane Beef
Davis, Ernie	Prime Pork
Davis, Sandra	Morgan Davis International Company
Davis, Ted	Morgan Davis International Company
Deal, Gary	Hastings Foods
De Leon, Sergio	Eastern Quality Foods
Deppe, Lucas	Iowa Premium
DeWitte, Lauren	Smith Packing Company
Dierks, Neil	National Pork Producers Council (Iowa)
DiMaria, Anthony	Manning Beef
Dineen, Bob	Rocky Mountain Natural Meats
Diyachenko, Lev	Agrika International
Doellstedt, Carl	Richmond Wholesale
Doellstedt, Rich	Richmond Wholesale
Donofrio, John	Interra International
Douglas, Jim	Indiana Soybean Alliance
Downs, Steve	Kentucky Beef Council
Drew, Michael	Foods USA
Dudenhoeffer, Jennifer	Missouri Department of Agriculture
Duarte, Juan	Intervention Foods
Duggan Jr., William C.	Maersk Line
Dussaq, Maurice	South Florida Foods International
Eck, Jennifer	Tyson Foods
Ellis, Debbie	Kentucky Soybean Promotion Board
Emrick, Ken	Mountain States Rosen
Enger, Troy	SIG International
England, Matt	Triumph Foods
Enoki, Naoya	Cypress International Trading
Estrada, Federico	Foods USA
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Fanning, Tom	Oklahoma Beef Council
Farmer, Ray	Halperns' Purveyors of Steak and Seafood
Farr, R.D.	NCBA
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Felts, Richard	Kansas Farm Bureau
Fidalgo, Ernesto	EZ Foods SRL
Fischer, Mark	Iowa Economic Development Authority
Fisse, Michael	Natural Choice International
Fitzgerald, Bob	Johnsonville Sausage
Flinn, Allison	Merck Animal Health
Flaig, Katie	American Foods Group
Florence, Patrick	Salmon Creek Farms Natural Pork Independent Food
Floss, Craig	ICGA/ICPB
Folb, Jason	Colby International
Foss, Thyge	Ronald A. Chisholm Limited
Forrest, Michael	Foodcomm International
Foster, Dax	Progressive Distributors
Frank, Kathy	Willard Meats International
Franke, Chad	Colorado Pork Producers Council
Fraze, Will	Iowa Farm Bureau Federation
Frazier, Kendal	NCBA
Freitag, John	Wisconsin Beef Council
Freland, Chris	Iowa Beef Industry Council
Fries, Chuck	BSI Foods
Friest, Dennis	ICGA/ICPB
Frisch, Ben	Beaver Street Fisheries
Frith, Tim	Ronald A. Chisholm Limited
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Fuller, Melanie	MacDonald Meat Company

Garbacz, Stanley	Nebraska Department of Agriculture
Garcia, Eduardo	AJC International
Garrett, Wade	Utah Farm Bureau
Gebhart, Mike	NCBA/South Dakota Beef Industry Council
Gee, Winnie	Land Locked Enterprises
Geller, Jim	Geller International
Ghazal, Patrick	AJC International
Giardin, Daniela	Grove Services
Gibson, Buzz	Oregon Beef Council
Gibson, David	Texas Corn Producers Board
Giertz, Bob	Indiana Packers Corporation
Giesecke, Fritz	Kentucky Farm Bureau Federation
Gilbert, James	Frozen Foods Trading Company
Gillie, Theresa	Minnesota Soybean Research & Promotion Council
Giordano, Nick	National Pork Producers Council (D.C.)
Gobbi, Ralph	Export Packers
Goblirsch, Michael D. "Mit"	SD Soybean Research & Promotion Council
Golden, Michael	Foodlinx
Gomez, Victor	Dasa International
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Gonzales, Jose	Natural Food Holdings
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Goulding, Roger	JBS USA
Gray, Jessica	Tomex Foods
Green, Kelly	Birko
Greiner, Chase	Talleyrand Organics
Grooms, Jonathan	DeLaval Cleaning Solutions
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Heitman, Morris	Missouri Corn Merchandising Council
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Humphreys, Wayne	ICGA/ICPB
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Jiang, Christine	P.J. Impex
Johannes, Kenlon	Kansas Soybean Commission
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Johnson, Jeffrey	Iowa Premium
Johnson, Jill	Illinois Beef Association
Johnson, Tim	Global Agricultural Consulting
Jones, Steven P	NOWACO
Juhnke, Al	Nebraska Pork Producers Association

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Kelly, Joyce	Colorado Pork Producers Council
Kennedy, Burke	Country Natural Beef International
Kester, Kevin	NCBA
Kirkpatrick, Dow	Grove Services
Klein, Deborah	Ecolab Regulatory Affairs
Knoth, Laura	Kentucky Corn Growers Assn. & Promotion Council
Knupp, Courtney	National Pork Producers Council (D.C.)
Kogan, Leonid	Globex International
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Krohn, Jason	Essentia Protein Solutions
Krum, Kevin	Parks Family Meats
Kurtis, Bill	Tallgrass Beef Company
Kuwahara, TK	Idaho Beef Council
Lahm, Nick	Certified Piedmontese
Lamoreux, Lou	Illinois Corn Marketing Board
Landfried, Todd	Demkota Ranch Beef
Landskroener, Peter	Palmetto Food Service
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LeValley, Robbie	Colorado Beef Council
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Leyva, Ceret	Standard Meat Company
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Link, Scott	USWorld Foods
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LoPresto, Jessica	Certified Angus Beef
Lowe, Karen	CoBank
Lozano, Salvador	RYC Foods
Lucas, Neil	Omaha Steaks FoodService
Luckey, Bill	National Pork Board
Luna, Frank	Meats By Linz
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Martinez, Martha	Mercator
Mattias, Jane	Johnsonville Sausage
Matzat, James	CoBank
Mayaudon, Iris Nillar	Agri Food & Feed
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McDonogh, Jill Adams	Prime Pork
McDowell, Brad	Washington Beef
McDowell, Pat	Texas Farm Bureau
McErlean, Bob	Kansas Packing
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Meyer, Dean	ICGA/ICPB

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Miller, Larry	Phibro Animal Health
Miller, Mara	FM Meat Products/Stonach Group
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Mior, Werner	Export Packers
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Moeller, Jason	Northwood Foods
Moldonado, Xavier	Andes Global Trading
Montalvo, Rebecca	Tomex Foods
Moorhouse, Ryan	Texas Beef Council
Moorberg, Stacy	Kansas Corn Commission
Morizono, Ryugo	Nippon Express USA
Morrill, Joshua	Gerber Agri International
Morrison, John	Ruprecht Company
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Munro, Craig	Canadian American Boxed Meat (CANAMMEATS)
Munster, Juan	Boston Agrex
Nascimento, Fernando	World Meat Supply
Nauwelaers, Eric	Beltex Corporation
Nelsen, Tamara	Illinois Farm Bureau
Nelson, Mark	Kansas Farm Bureau
Nelson, Steve	Nebraska Farm Bureau Federation
Nemechek, Gene	Zoetis
Newton, Dale	Utah Farm Bureau
Ng, Tim	C K International
Nicholson, Tadd	Ohio Corn Marketing Program
Nigh, Veronica	American Farm Bureau Federation
Nikodim, Don	Missouri Pork Association
Nill, Kim	Minnesota Soybean Research & Promotion Council
Ninomiya, Yuii	Day-Lee Foods
Obermiller, Keith	American Foods Group
O'Connell, Timothy	Maersk Line
O'Connor, Bill	Tyson Foods
Ogren, Bob	Birkco
O'Leary, Patrick	Minnesota Soybean Research & Promotion Council
Olesen, Peter Fisker	NOWACO
Oliff, Andrew	K1 International
Ong, Wailun	Richmond Wholesale
Page, T.J.	ICGA/ICPB
Parker, Darin	Parker-Migliorini International
Parra, Osvaldo	Foodlinx
Parton, Jason	Wiechman Pig
Pate, Laurie	Foodlinx
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Paul, Jean	PCC Logistics
Peed, Shane	Certified Piedmontese
Perkins, John	FM Meat Products LP/Stonach Group
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Peterson, Matt	Beef Products
Pettit, Jean-Pierre	NOWACO
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Phillips, Scott	Missouri Pork Association
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Preska, Robert	Lamex Foods
Printz, Kari	Elanco Animal Health
Pritchard, Marc	MacDonald Meat Company
Proctor, Kip	Colorado Pork Producers Council
Qian, Julia	Global Agricultural Consulting
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Raza, Ali	Tallgrass Beef Company
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Richardson, Mark.....	OSI Industries
Richter, Jason.....	Smithfield Foods International Group
Rigal, Bernard.....	Platte Valley Food Group
Riley, Janet.....	North American Meat Institute
Rizk, Maher.....	Mirasco
Rizk, Sami.....	Mirasco
Robertson, Thad.....	Certified Piedmontese
Rodriguez, Mauricio.....	Fresh Mark/Sugardale
Roebig, Peter.....	AJC International
Rolf, Nicole.....	Montana Farm Bureau Federation
Ross, Pat.....	Kansas Corn Commission
Rota, Luis.....	JBS USA
Rothfuss, Isaac.....	Premier Proteins
Ruhland, Polly.....	United Soybean Board
Rush, Ivan.....	Nebraska Beef Council
Ruskamp, Joan.....	Cattlemen's Beef Board
Russell, R. Mark.....	Missouri Beef Industry Council
Russo, Robert.....	Zwanenberg Food Group (USA)
Rutledge, Roc.....	Colorado Pork Producers Council
Ryan, Corinne.....	Meat Team
Ryan-Numrich, Suzanne.....	Kansas Department of Agriculture
Salas, Carlos.....	American Foods Group
Salgado, Al.....	Devanco Foods
Saldivar, Israel.....	Vanhessen
Sanders, Brian.....	Union Pacific Railroad
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Sarrazin, Marc.....	DeBragga & Spittler
Sarrazin, Peter.....	DeBragga & Spittler
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Scheer, Tim.....	Nebraska Corn Board
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Schrader, Keith.....	Minnesota Soybean Research & Promotion Council
Schroeder, Aubrey.....	Zoetis
Schwartz, Sam.....	MetaFoods
Scott, Dustin.....	Illinois Soybean Association
Seiferman, Amari.....	Certified Hereford Beef
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Slipher, Greg.....	Indiana Farm Bureau
Slunicka, Tom.....	Minnesota Soybean Research & Promotion Council
Small, Randy.....	Kansas Corn Commission
Smit, Krystil.....	South Dakota Farm Bureau
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Smith, Eric.....	Smith Packing Company
Smith, Kevin.....	Seaboard Foods
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Summers, Nicholas.....	Prime International
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Swendsen, Eric.....	Vanhessen
Swanson, Mark.....	Birko
Swearingen, Rich.....	Creekstone Farms Premium Beef
Symens, John.....	South Dakota Beef Industry Council
Tabanelli, Laura.....	Gerber Agri International

Taber, Jim	NCBA/Montana Beef Council
Tanabe, Ryu	Cypress International Trading
Tanner, Brent	Utah Beef Council
Tayer, Andy	Indiana Corn Marketing Council/Indiana Soybean Alliance
Telford, Mike	American Berkshire Association & Meat Products
Terrazas, Alfonso	Creekstone Farms Premium Beef
Theiler, Jay	Agri Beef
Thielen, Kevin	Kansas Beef Council
Thomas, Don	Jack Link's Protein Snacks
Thorn, Eric	Minnesota Soybean Research & Promotion Council
Tietz, Eric	Interra International
Tirey, Jennifer	Illinois Pork Producers Association
Tomascik, Tracy	Texas Farm Bureau
Treiber, Brian	Natural Food Holdings
Trenary, Josh	Indiana Pork
Troutman, Eddie	Meyer Natural Angus
Turner, Josh	Union Pacific Railroad
Uhler, Darin	Nebraska Pork Producers Association
Vandenbergh, Eric	Rose Packing Company
Vandenbergh, Jim	Rose Packing Company
VanderWal, Scott	South Dakota Farm Bureau
VanOrsouw, Ernst	Genus PLC
Vasconcelos, Judson	Merck Animal Health
Victoria, Ma	Ternera Fresh Meat Distribution
Villarreal, Ivan	Porky Products
Vorthmann, Chad	Colorado Farm Bureau
Waibel, Tim	Minnesota Corn Research & Promotion Council
Wakefield, Jake	Nippon Steel & Sumikin Bussan Americas
Walker, Keaton	Talleyrand Organics
Walkup, Feng	Hormel Foods International Corporation
Warren, Troy	Sure Good Foods
Wayt, Jim	Intervision Foods
Wefald, Kerry	Kansas Department of Agriculture
Wehniainen, Carl	Fresh Mark/Sugardale
Wehrbein, Buck	NCBA
Weinzierl, Rodney	Illinois Corn Marketing Board
Wellman, Steve	Nebraska Department of Agriculture
West, Brian	Commodity Forwarders (CFI)
Westman, William	North American Meat Institute
Wharton, Mike	McVean Trading & Investments
Wheeler, Gary	Missouri Soybean Association
White, Dustin	Kentucky Corn Growers Assn. & Promotion Council
White, Eldon	Texas & Southwestern Cattle Raisers Association
Wical, Kelly	Florida International Trading
Wiggs, Jerry	Greater Omaha Packing Company
Wight, Bill	Beef Promotion & Research Council of Texas
Wilkinson, Jim	Yusen Logistics (Americas)
Williams, Brock	New Orleans Cold Storage and Warehouse
Wilson, Chaz	Grove Services
Wilson, Ross	Texas Cattle Feeders Association
Wisdom, Larry	Globex International
Wittman, Ann	Wyoming Beef Council
Woerner, Dale	Colorado State University
Woltman, Brent	Colorado Boxed Beef Company
Wong, Calvin	Arcticold Logistics
Wortham, Richard	Beef Promotion & Research Council of Texas
Wortman, Megan	American Lamb Board
Wright, Joe	MetaFoods
Wulf, Rhonda	Demkota Ranch Beef
Young, Bob	American Farm Bureau Federation
Yu, Li	YongLi International
Zarrella, John	Preferred Freezer Services
Zhong, John	Heartland Brothers
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Zwonitzer, Jim	Kansas Soybean Commission
Zylstra, Roger	ICGA/ICPB

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